



CONFIDENTIAL INFORMANTS

— & SOURCE DEVELOPMENT —

2-DAY CLASS

➤ IDENTIFY HIGH-VALUE SOURCES

Recognize individuals with intelligence value and access. Understand motivation, credibility, and potential risk factors.

➤ DEVELOP & BUILD RELATIONSHIPS

Learn proven techniques for establishing rapport, earning trust, and developing long-term source relationships that produce reliable intelligence.

➤ VALIDATE, ANALYZE & VERIFY

Separate truth from misinformation. Validate intelligence, corroborate details, and assess the reliability of information before acting on it.

➤ TURN INTELLIGENCE INTO RESULTS

Convert raw human intelligence into actionable leads, criminal investigations, and operational opportunities that drive outcomes.

INSTRUCTOR:

MATTHEW HEDGER

- FORMER CIA INTEL OFFICER AND SUBJECT MATTER EXPERT IN HUMAN INTELLIGENCE, UNDERCOVER OPERATIONS, AND CRIMINAL NETWORKS.
- SPENT MORE THAN 10 YEARS UNDERCOVER INFILTRATING ORGANIZED CRIME GROUPS, INCLUDING A 1%ER OUTLAW MOTORCYCLE CLUB.



LOCATION:

LAFAYETTE, LA

900 E. UNIVERSITY AVE
LAFAYETTE, LA 70502



DATES:

JANUARY 11 - 12, 2027



TIME:

8AM - 4PM



HOST AGENCY:

LAFAYETTE POLICE DEPARTMENT

PRICE:

\$380.00

PER STUDENT

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